

**SUMMER OLYMPICS: COMPETITION SPREADS BEYOND BEIJING. PAFA IS SERIOUS CONTENDER**

*A note from President Robert J. Hawkins*



**Pres. Bob Hawkins in Alaska Aerofuel's 18,000 sf. climate controlled hangar**

I enjoy watching air traffic move to and from Asia through Alaska. As the 2008 Olympics in Beijing approach, the increasing corporate jet traffic at Fairbanks is as exciting for me as a good sporting competition.

Why is corporate air traffic on the rise at Fairbanks? The answer is clear after experiencing our FBO's full-service Customs & Immigration office. At PAFA, there is no need to navigate airport mazes and international terminals, so FBO amenities are not

sacrificed. The extra fees are a thing of the past, too.

At Alaska Aerofuel, passengers can relax in our plush lobby and enjoy fresh baked cookies and fresh brewed North Pole coffee. Our talented, professional line personnel ensure quick turns nearly equal to the taxi time in Anchorage.

Our line is the support your team needs for a safe and efficient turn. Alaska Aerofuel provides the same comforts of FBOs in most major cities and has everything you need to do business on the road.

Alaska Aerofuel is ready for August. FBOs in other parts of the state have admitted in national aviation magazines that they are concerned the Olympic traffic will be "taxing" on them and they have to bring on extra crew. We roll our own fuel and have 20+ fuel trucks of all sizes. We have extra crew and rental cars and have reserved coveted summer hotel rooms. You've got the best team and equipment for an unbeatable turn at PAFA.

Crew changes are increasingly common in Fairbanks, as well. Quality accommodations and direct

flights from the lower 48 make crew changes simple. Frequent non-stop flights from SEA to FAI have led more elite flight departments to change crews in Fairbanks. They now wonder why they waited so long.

With the upcoming Olympics this August, the competition is pulling out all the stops to try to hold on to their corporate air traffic. The latest rumor is that Fairbanks International Airport's runway will be closed in August, at the height of Alaska's tourist season, no less. Every few weeks, this rumor and others tend to surface. The airport manager has assured me in writing that the runway and airport will be fully operational all summer. Fairbanks will be at the top of its game for any turns now and beyond the Olympics.

The old adage, "Time is money," is

**TIME IS MONEY**

true and corporate flight departments across the globe are saving time and money in Fairbanks, Alaska.

A perfect example of time saving is when recently returning to Midwest bases, a Falcon 900 departed Narita 15 minutes after a Gulfstream took flight. Following a Customs turn in PAFA, the Falcon arrived at its base 4-5



minutes ahead of the Gulfstream, which had traveled through PANC. In this instance and many others, PAFA clearly offers time-savings, and saving time on the ground means saving money. It also means added convenience, like getting home ahead of rush-hour traffic, making it to an important meeting on time, or tucking your kids into bed.

I invite corporate flight departments traveling to Asia prior to the Olympics to take a look at Fairbanks before planning August stops. If you are not traveling to the Olympics, explore PAFA anytime. The time-and-money savings will prove Fairbanks is a great place to do business.

In-house customs and immigration services, customer comfort, and champion service reign supreme. At PAFA, we strive to keep the client happy and make it quick! Time is money!

*"Alaska Aerofuel is essential to our Asian business travel. We rely on their fast, friendly and thorough handling. It makes sense to do business in Fairbanks."*  
 Captain Jack Hopfenspirger, Beacon Capital

**CUSTOMS & IMMIGRATION: HOW PAFA IS BETTER SUITED FOR CORPORATE AVIATION**



**Customs & Immigration professionally and courteously process crews and paxs in the Alaska Aerofuel FBO**

le route airport catering to corporate aviation. Alaska Aerofuel offers experienced staff, first-rate services and equipment, and the only on-site Customs and Immigration office in an Alaskan FBO.

The smooth approach into PAFA culminates in a long landing and a short taxi. There is no need to navigate cross runways to find the International terminal then process through Customs before going to the FBO. At PAFA, Customs and Immigration

While other Alaska airports focus on expanding cargo service and admitting they will have difficulty managing "taxing" air traffic during the upcoming Olympic Games, Fairbanks is positioned as the premiere great-cir-

service for GA is located inside FBO. Private aircraft are first-in-line for Customs and Immigration service at Alaska Aerofuel, and that means no loss of valuable time waiting while international commercial flights or cargo jets process. PAFA handles non-GA Customs turns at a separate part of the airport.

With Customs' service in Alaska Aerofuel's FBO, the quick-turn truly lives up to its name. Alaska Aerofuel has consistently documented completed Customs turns of an average of thirty minutes. Accustomed to Customs turns of an hour or more at other airports, Flight Ops departments have even called Alaska Aerofuel to verify the speedy turn-times PAFA delivers.

*"Our clients love the tech stops at PAFA. Recently, our Flight Follower called Alaska Aerofuel to confirm a very short reported turn time. It was verified that from touch-down, Customs, fuel and catering to take-off roll was correct at 27 minutes. The jet was on the ramp at PAFA for only 16 minutes!"*

Most bases are actually fewer nautical miles from Asia through PAFA, and PAFA's short taxi time and convenient Customs service make Alaska Aerofuel a perfect compliment to international flights, especially during the Olympics. Call Alaska Aerofuel and let us assist you with the details of your next trip. Discover how Alaska Aerofuel is surpassing expectations in a part of the world where you would least expect it.

Mark Seeberger  
 Manager-Worldwide Sales & Service, Air Routing International

# ALASKA AEROFUEL

FAIRBANKS

## WOMEN IN CORPORATE AVIATION

*Guest Contributing Editor Cassandra Shelby, President of WCA and Captain, The Coca-Cola Company*

Women in Corporate Aviation (WCA) was founded in 1993 at the Women in Aviation International conference in St. Louis. Corporate aviation was a tiny fraction of the WAI conference then, yet the non-profit group was formed to represent the corporate sector of the industry. Since then, corporate aviation has soared, and WCA now boasts over 100 members representing all aspects of the corporate aviation industry worldwide and many corporate sponsors and contributors.

WCA dues fund two annual scholarships. Elizabeth Partie was awarded \$2,000 and her expenses paid to the March conference. The second scholarship, the Women in Corporate Aviation Career Scholarship, will be presented at the NBAA annual convention in Orlando.

WCA is committed to a positive role in corporate aviation and to providing networking and mentoring opportunities for members. It offers an interactive Yahoo! group, newsletters, career panel opportunities, and membership meetings at the WAI conference and NBAA. "We have a great group of ladies supporting this business and each other," stated Cassandra Shelby, WCA President and Captain, The Coca-Cola Company.

If you are interested in WCA membership or its scholarship program, visit the WCA website at [www.wca-intl.org](http://www.wca-intl.org).



*Liz Clark, Founder of WCA; Cassandra Shelby, President of WCA and Captain, The Coca-Cola Company; Susan Coco; Stacy Booker, WCA Secretary; and Jacqueline Disposto of Alaska Aerofuel at Women in Aviation Conference in San Diego*



*Connie Hawkins earned her right to be on the corporate jet line at AAI this year*

## CREWS FIND COMFORT IN THE LAST FRONTIER

There is no denying that Interior Alaska is different than the rest of the state. The chance to explore these fascinating differences has lured countless visitors to the area and now crews are discovering that Fairbanks is a great place to do their swap.



*Ridgeview Bed & Breakfast  
[www.ridgeviewbedandbreakfast.com](http://www.ridgeviewbedandbreakfast.com)*

The convenience of multiple, daily, non-stop flights from Seattle to Fairbanks has given more crews the opportunity to enjoy Alaska's Interior. Alaska Aerofuel's exceptional service and attentive and knowledgeable staff make every aspect of a crew's stay extra special.

With a full service, Springhill Suites by Marriott located downtown and a host of other hotels and B & B's within fifteen minutes of the airport, crews can experience the Interior without sacrificing comfort. Whether nestled in the forested foothills of Fairbanks with its spectacular views of the Alaska Range, soaking in a deck-top hot tub along the Chena River, or relaxing in a cozy neighborhood just a stroll from downtown's dining and cultural activities, crews can immerse themselves in the uniqueness of Interior Alaska while enjoying the ease of turning jets through Fairbanks.

Summer is the height of tourist season in Alaska and hotel rooms anywhere in the state can be scarce. Rely on Alaska Aerofuel's thirty-year relationship with local establishments to help you find the ideal accommodations for a summer crew swap. Alaska Aerofuel has secured numerous hotel rooms for the entire month of August to ensure your crews are rested and ready for your Olympic flights.



*A Moose in the Garden  
[www.amooseinthegarden.com](http://www.amooseinthegarden.com)*



*Grandview Bed & Breakfast  
[www.grandview-bb.com](http://www.grandview-bb.com)*



*Alaska Heritage House  
[www.alaskaheritagehouse.com](http://www.alaskaheritagehouse.com)*

## CREWS GREETED AT NEW AIRPORT TERMINAL IN FAIRBANKS



On May 7, travelers at Fairbanks International Airport were happy to discover Phase I of the airport's new terminal.

"It looks nothing like the old terminal. I almost forgot where I was. It's like landing in a new city," said one weary traveler from Boston. "It's attractive and easy to get around."

The Phase I improvements at FAI's terminal are in many ways a reflection on Fairbanks itself. Alaska's second largest city may be small in size, but it's big in services and conveniences. The airport, including its commercial airline terminal, is an example.

Phase I improvements include enhanced

baggage screening and claim systems, passenger screening and processing systems, seismic and safety standards, and overall customer conveniences and comforts.

As finishing touches of Phase I completes this summer, work on



*continued on page 3*

# THE CLEAR CHOICE

## FRIENDS ON AND OFF THE RAMP

While at S & D, Alaska Aerofuel President Bob Hawkins (right) enjoys the camaraderie of Mark Seeberger of Air Routing International and his wife, Cyndi Seeberger, at ARI's charity event benefiting "Coastal Georgia Affiliate of Komen for the Cure," which provides affordable breast cancer screenings for women in need. Throughout the evening, ARI team members rallied the crowd to "raise more at the door," tallying more than \$4000 for the charity.



Director of Marketing Jacqueline Dispoto visits trip and fuel companies to keep them up-to-date on the facts about PAFA and Alaska Aerofuel. Shown here at Jeppesen, operations department staff discover why many of the world's elite and scrutinizing flight departments choose Alaska Aerofuel.



The Western Michigan Business Aviation Association awarded Mark Gilbert of Western Michigan University and Sharon Hults of Northwestern Michigan College each \$6,000 scholarships to study corporate aviation and begin flight training. Winners shown here with Glenn Jones (far left) and John McAlindon (far right) of Steelcase at the WMBAA's annual golf event.

Alaska Aerofuel President Bob Hawkins "mans" the booth at the Schedulers & Dispatchers conference in SAV. Alaskan gifts were awarded daily. While at the booth, many flight departments learned about AAI and PAFA and have become customers.

*"Alaska Aerofuel really makes an effort to understand and support those behind the scenes of aviation as much as they support the jets on their ramp. Their continued support of our organization and others is always informative and enjoyable."*

Kelly Tolomeo President, Midwest Schedulers & Dispatchers & Flight Ops Manager, Flight Crews Unlimited



Laura Mason (left) and Summer Austin (right) of World Fuel Services join AAI's Jacqueline Dispoto at the NBAA Regional Event in Henderson, Nevada. The previous night, SoNo held its meeting in Las Vegas. Area flight departments learned how jets with limited or no Customs at their base benefit from AAI's on-site Customs.



Alaska Aerofuel's Aviation Manager Tim Hill sinks a putt at the IOC golf tourney in SAT. Tim's team was awarded "Best Sportsmen" at the tourney and received a \$250 gift certificate and skunk tail golf covers. Despite his considerable golf skills, Tim admits he'd rather take crews fishing.

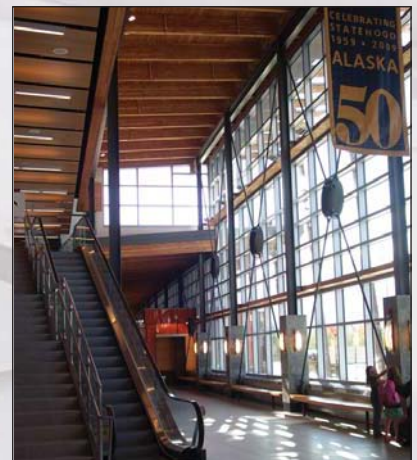
## NEW TERMINAL IN PAFA *continued from page 2*

Phase II of the project will begin immediately. Within a year, travelers will enjoy an additional ticket lobby and concourse renovation. The rental car lot has been relocated for added convenience and a tour bus staging area will open in July. These improvements will significantly reduce curbside congestion, especially during tourist season.

Alaska Airlines, Northwest, Delta, and their codeshare partners offer

multiple non-stop flights from major U.S. cities, including Seattle, Minneapolis and Salt Lake City, which makes it easy to get here and one of the many reasons why flight crews increasingly choose Fairbanks

for crew changes. The airport's enhanced convenience and services make Fairbanks a clear choice for travelers and crews!





THE CLEAR CHOICE

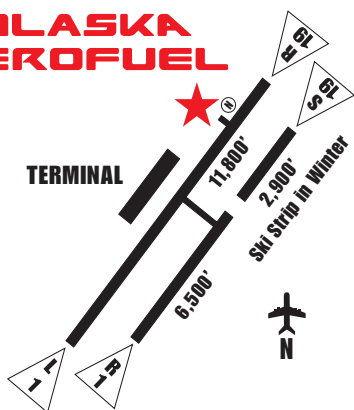
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Murphy Dome: 122.3  
Nenana: 122.1

**FAIRBANKS!**

**SURPASSING  
EXPECTATIONS**

**IN A PART OF THE WORLD  
YOU LEAST EXPECT IT!**



Available at Alaska Aerofuel: WSI Voted #1 weather service by professional pilots 9 years in a row!\*

\*Top rankings according to Professional Pilot magazine reader survey 1999-2007